

8/1 Meeting Notes

Introductions because we have a lot of people and “are on a schedule”

The only thing not in the gray folder is the actual presentation we are following - Conserving as much paper as possible!

Agenda:

- 9-9:30 - Business Updates
- 9:30-10 - Membership Boxes
- 10-11:15 - Membership Training
- 11:15-12 - Lunch (non-working)
- 12-12:45 - Membership Training

Jennifer Kempf (Itinerant SE) - I move to approve today's agenda with flexibility.
Kelly Fording - (CH) 2nd

Every single new hire has an ISTA Indiana New Educator's Guide (whoo!)

8 new members from NTO (whoot whoot)

- Matt Beck - Treasurer, (Thanks Eric Eades for helping Matt in his role!)
 - “Future stipend and reimbursement checks” - Some issues are reimbursement checks are going out and are not being cashed. To move forward and increase security:
 - “If a check is not cashed within 6 months of the date on the check, it would be considered a ‘stop payment’ and the amount will be ‘donated back’ to ETA”.
- Technology Upgrade: I believe it would be ideal to us to purchase a new computer for our treasurer -
 - “We are currently using a MacBook Pro from 2016, which is out of date. I am also using a desktop version of QuickBooks from 2016. Getting a desktop that is up to date and Windows compliant; \$70-80/month for Intuit Books subscription. The money can come from an NEA stipend.
 - Lori: “I move to purchase a desktop computer for our treasure up to 2000 using the NEA funds”
 - Eric Eades: “Moved”
 - Brian Wagner: “2nd”
- Vote - Resounding “Ayes”

★ LABOR DAY PARADE

★ The cost is \$150 to participate in the Labor Day Parade. The benefits - our logo and association will be advertised/promoted.

★ Rita: "It's in Princeton, so most of our members are not in that area. It is not wise to spend the money."

- "I move to participate in the 137 Labor Day Association Celebration at a cost of \$150 taken from the Member and Outreach Line Item" - Virginia Marsee
- 2nd - Jennifer Kempf

Lori has an award to give out (Yay!)

- Our second recipient is a pace setting and be an active member for 34 years
- Second Pace Setter - Makayla Blackburn

❖ Membership Boxes

- There is a "Ask Me / About ETA" shirt in the box.
- Please wear these shirts on Thursday.
- For members, everyone gets an ISTA notebook
- There are 3 welcome letters
 - One for brand new hires (orange)
 - One for non-members (blue)
 - One for current members (yellow)

❖ PAC Money - Used to support political candidates that typically run for school board.

❖ Reviewing dues

❖ If members want to be a check-writer for their dues, please have them reach out to Lori.

❖ Cover the ETA New Teacher Rebate:

- "We have actually had members who have dropped, then want to rejoin. We had a person who did that and was upset because they were not eligible for the "New Teacher" rebate."

❖ Sip and Mix

→ Mark - Approaching Members

- ◆ "Members remain members when they..."
 - Feel valued
 - Are heard
 - See action
 - Feel supported
 - Know the benefits
 - See a purpose

→ Building Level 10-minute meetings

- ◆ Check the gray folder for a packet! (Easy!)
- ◆ 10- minute meetings can help members remain members and feel informed.

→ ULP

- ◆ Follow the ULP 10-minute meeting script
- Approaching potential/new members with a mindset
 - ◆ Refer to the “Mindset List”

~~~~~ LUNCH ~~~~~

Rita Prior and Kerry Showers Presentation:

- What is a land acknowledgment?
- Reviewing Community Agreements

**“BE A GOOD UNION MEMBER” - Rita Prior**

- Recruitment and Retain - We want members to know what all their dues covers
- Use the calendar as a good reference guide
- “What is your definition of power?”
- Using 1-1 Conversations
  - 5-part conversation structure
  - Practice Intentional Conversation